



January 25, 2011

To Whom It May Concern,

I write to give my recommendation for Matthew McCord. In my capacity as Director of Engineering at CognitiveTPG, I have worked closely with Matthew for more than two years.

Matthew was regularly assigned engineering projects to design new products or improve existing products. He was able to manage multiple projects concurrently and successfully delivering prototypes and production models.

Matthew led a project to develop a unique printhead test platform that can be reconfigured to simulate any customer printer. The team included an outside software consultant and electrical engineers located on the east coast. Matthew had to deal with shifting project objectives and team members with conflicting priorities. This was a very challenging project and Matthew managed it well. He found creative ways to solve problems, overcome design challenges, and motivate associates to accomplish their assigned tasks.

He was the project engineer for our customer in Japan, which is also our contract manufacturer in China. He strengthened our relationship with his tactful correspondence and understanding of international business etiquette.

Matthew's excellent technical writing also earned him the opportunity to produce a series of detailed procedures for use by the engineering department. One such example is the circuit board design manual, for which he assimilated ISO standards in order to create a step by step guide for designing consistent and reliable circuit boards.

Matthew has a creative mind and a good understanding of engineering sciences. He communicates ideas effectively. He is driven to design products that will impress the end user and would be an asset to any company.

Sincerely,

A handwritten signature in black ink, appearing to read "MH", with a long horizontal flourish extending to the right.

Mohammad Hakamian

Director of Engineering

CognitiveTPG

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